#### The 3 Abstracts of Communications: PTA...



### ...And How To Work Them to Your Advantage



# Being Present

Your physical presence communicates a lot without saying a word!

- Body Language
  - Nervousness
  - Emotional response
  - Attention span interested or bored?
- Choice of Environment
  - Quiet office or public location?
  - Working from bed?
- Clothing Choice
  - Respectfully dressed or looking shabby?
  - "Shirt and shoes required" does not imply "pants optional"





When we meet remotely, we lose out on a lot of communication cues:

- Office Setting
  - Formal or casual?
  - Organized, organized chaos, or plain chaos?
  - Happy, smiling employees or misery?
- Collaborative Energy
  - Are you really laughing out loud or just typing "lol"?
  - Eye contact, to convey sincere interest
- Read the Room!
  - Do people look interested or bored with what you are saying?
  - Are side conversations starting or are all ears listening to you?
  - Is your audience looking at their phones/texting?



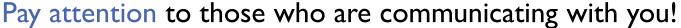
## Make the Time to Be Available

Being present and being available are not the same thing!

- Interruptions are inconsiderate
  - Unless it is an actual emergency, do not give away the time you have reserved for others
  - Patience is a learned skill; delayed gratification the teacher
- Don't be ashamed to reschedule
  - If you know you are going to be interrupted, be respectful and ask if the other party would like to reschedule
  - If you truly cannot reschedule, choose your priority and make it clear to all involved if they are one or not; your behavior will soon tell them anyway



### Be Mentally Present, Not Just Physically Present



- Are you talking to someone, or talking at someone?
  - Do they look bored, confused, or otherwise unable to follow or understand you?
- Listen to understand, not to respond
  - Has the other person brought new knowledge to the table?
  - Does everyone in the room have all the necessary facts?
- Tune out the distractions
  - Give others the attention you would like to receive

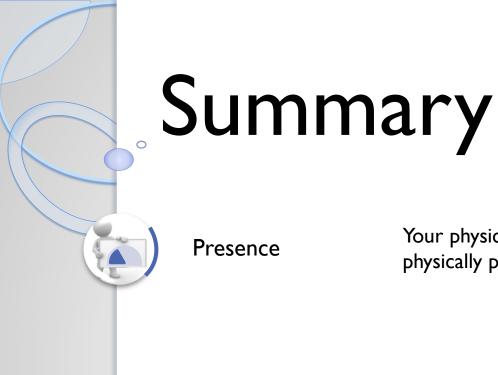




Is the other party aware of your interest in them?

- Always err on the side of caution when paying attention
  - Make sure the other party is aware of your presence
  - Don't eavesdrop on private conversations
  - If you find yourself in the middle of a confidential conversation (such as, in the lavatory), make your presence known so others know that you are there
- If your communications do not receive a response, know when to speak up, and when to walk away
  - Emails not receiving a response? Call or use read receipt
  - Phone calls/texts not being answered? Check the number
  - Still no response? Respectfully walk away and wait for the other party to initiate contact





Your physical presence communications so much more than you realize. If you cannot be physically present, be aware of your surroundings and how you present yourself



Time

Show respect for others by being fully present in the time you have allotted them. Do not be ashamed of having to reschedule to do other priorities; better to meet at a time when they will be your priority than to be disrespectful of another's time



**Attention** 

Give others the attention you want to receive. Do not attend to communications meant for others – be it an overheard conversation or a missent email or text. Don't be a stalker; always make sure that others are aware of your presence in meetings or moments of confidence.

